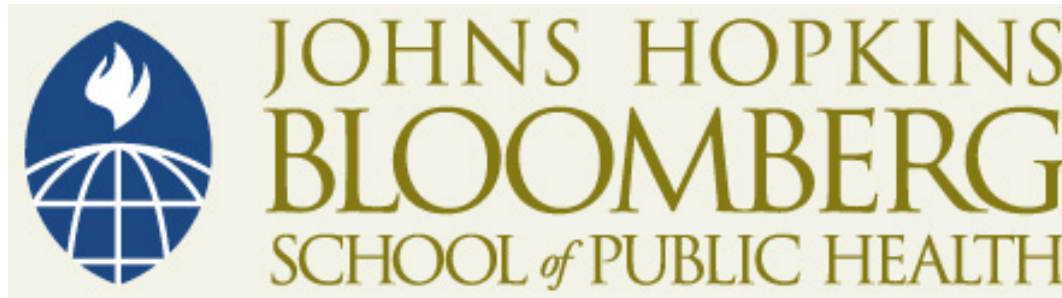


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Discussion

a conversation with

W. Henry Mosley, MD, MPH

Kenneth H. Hill, PhD

William A. Reinke, PhD

Review of Proposal Development

- Statement of Problem
- Literature Review
- Formulation of Objectives

Review of Proposal Development (continued)

- **Methodology**
 - Identify Variables
 - Data Collection Techniques
 - Sampling
 - Plan for Data Collection
 - Plan for Data Analysis
- **Utilization of Data**
- **Dissemination of Results**

Review of Proposal Development (continued)

- Work Plan
- Resources
- Budget
- Summary of Proposal

Review of Proposal Development (continued)

Who is Interested in Your Research?

- Scientific Community–Methods
- Policy Makers--Government & NGO
- Public

Review of Proposal Development (continued)

Collaborators

- Who? Where?
- Develop Proposal with Them
- Compensation
- Credit for Work

Review of Proposal Development (continued)

Four Routes to Dissemination

1. Scientific--Methods and Reliability
2. Policy–Practical Use of Results
3. Donor–Sustainability, Generalizability
4. Public

Review of Proposal Development (continued)

**Dissemination should be specified
and budgeted in work plan**

- Include method of dissemination (workshops, seminars, etc.)
- Cost of dissemination

End of Discussion